

## **Aziz Khan**

Manager of Business and Corporate Data Analysis  
Resverlogix Corp.  
MBT / MBA Class of 2015



Aziz currently works at Resverlogix Corp, a late-stage clinical biotechnology company focused on the development of apabetalone, a first- and only-in-class novel epigenetic drug therapy designed to regulate gene expression altered by chronic illnesses such as cardiovascular disease. As a Manager of Data Analysis, he is responsible for the translation of research and clinical data into sound business development and commercialization strategies.

Aziz completed his Bachelor of Biology and Biotechnology Degree with Honours at the University of Windsor. In his search for a professional graduate degree in the field of biotechnology, Aziz chose the University of Calgary due to the unique opportunity offered of combining a professional MBT degree with an MBA. Through the MBT program, Aziz believes that he was able to merge science and research knowledge and technical skills with the fundamentals of business development, strategy, and finance; augmenting and building upon this foundation of business skills with an MBA has allowed for an even more thorough understanding of the nuances that go into the business development and commercialization process of pharmaceutical drugs and products.

As part of the MBT program, Aziz found a practicum at Resverlogix Corp, where he was responsible for the creation of Product Development Plans for potential target indications for the company's lead epigenetic clinical asset, apabetalone. These activities would help build early product position strategies, requiring in-depth research into scientific literature, market and competitive landscapes, clinical trial design and rationale, and commercial potential (such as revenue forecasting and projections). Aziz has continued to work with Resverlogix following the completion of his practicum, and, in addition to his prior responsibilities, now also focuses on the analysis of clinical data, and its potential application in the business development paradigm.

Aziz credits the MBT program and experience for offering students with scientific degrees and backgrounds a unique combination of science and business skills that they would otherwise not be exposed to. In addition to the more detailed and in-depth scientific knowledge provided by the MBT program, it also introduces and presents invaluable opportunities to improve upon many aspects that are important in biotechnology and pharmaceutical business fields and careers, most notably critical thinking, management, leadership and entrepreneurial skills, effective presentation and communication techniques, and the ability to work in cross functional teams with individuals of varying backgrounds and specialisations.